

GTL's Home Alliance Client Profile Worksheet and Application

Important: Sections 1 and 5 must be completed and submitted with the application.

Section 1: Client Personal Information

Name _____ Age _____ Spouse _____ Age _____
 Sex: Male Female Smoker: Yes No Sex: Male Female Smoker: Yes No
 Date Mortgage applied for or refinanced ____/____/____
 First Mortgage Balance \$ _____ First Mortgage Payment \$ _____
 Second Mortgage Balance \$ _____ Second Mortgage Payment \$ _____

Section 2: Personal Needs Analysis - Base Plan Type

Desired Face Amount: \$ _____

Level 10 year (Ages 20 – 60) Level 30 year (Ages 20 – 40)
 Level 15 year (Ages 20 – 55) Decreasing Term 30 year (Ages 20 – 40)
 Level 20 year (Ages 20 – 50) 30 year Term / 20 year level (Ages 20 – 45)

Section 3: Personal Needs Analysis – Additional Coverage Options

Value the importance of each additional coverage option below by checking the appropriate box.

| | <u>Very</u> <u>Important</u> | <u>Somewhat</u> <u>Important</u> | <u>Not</u> <u>Important</u> |
|--------------------------------|---------------------------------|-------------------------------------|--------------------------------|
| Accidental Death Benefit Rider | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Spouse Insurance Rider | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Children's Insurance Rider | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Waiver of Premium Rider | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Return of Premium Rider | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

Section 4: Design Your Own Plan

Fill-in the cost of the base plan and each additional coverage option desired.

| | | | |
|--------------------------|-----------------|-----------------------------------|----------------|
| Base Plan | \$ _____ | Modal Factors: Semi-Annual | = 0.51 |
| Accidental Death Benefit | \$ _____ | Quarterly | = 0.26 |
| Spouse Insurance | \$ _____ | Monthly Bank Draft | = 0.087 |
| Children's Insurance | \$ _____ | | |
| Waiver of Premium | \$ _____ | | |
| Return of Premium | \$ _____ | | |
| Policy Fee | \$ <u>60.00</u> | | |

Total Annual Premium \$ _____ X _____ = \$ _____
(Modal Factor) (Modal Premium)

Section 5: Applicant Signature

Applicant Signature: _____

GTL's Home Alliance is a level or decreasing term life insurance plan issued by Guarantee Trust Life Insurance Company, Glenview, IL. Premiums and death benefit are guaranteed for the term period chosen. All plans and riders may not be available in all states. For agent use only.

Application for Life Insurance to:

GUARANTEE TRUST LIFE INSURANCE COMPANY
 1275 Milwaukee Ave. ■ Glenview, Illinois 60025

APPLICATION FOR: NEW COVERAGE REINSTATEMENT

PROPOSED INSURED

| | | | | | | | |
|--------------------------------------------------------------------------|-----|------------------------------|-----|---------------------|-------------------|-------------------|-------------------|
| 1. Proposed Insured (Print first name, middle initial, and last name) | Sex | Date of Birth Mo./Day/Yr. | Age | Country of birth | Height Ft. In. | Weight in lbs. | Social Security # |
| | | | | | | | |

2. Home Address _____
 Number and Street City State Zip Code
 Home Phone Number (_____) Business Phone Number (_____) _____

PLAN AND BILLING

| | | |
|-------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3A. Proposed Insured Base Plan <input type="checkbox"/> 10 Year Level Term <input type="checkbox"/> 15 Year Level Term | Face Amount _____ <input type="checkbox"/> 20 Year Level Term <input type="checkbox"/> 30 Year Decreasing Term | Proposed Insured Optional Riders <input type="checkbox"/> Accidental Death Benefit Rider <input type="checkbox"/> Waiver of Premium Rider |
|-------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|

3B. **Spouse Optional Rider** Renewable and Convertible Term Rider - Amount: _____
 Name (First, Middle, Last) Relationship Sex Date of Birth Age Country of Birth Height Weight Social Security #

3C. **Children Optional Rider** Children's Term Rider - Unit: _____

| Name of Children (first, middle initial, last) | Relationship | Sex | Date of Birth | Age | Country of Birth | Height Ft. In. | Weight In lbs. | Social Security # |
|------------------------------------------------|--------------|-----|---------------|-----|------------------|----------------|----------------|-------------------|
| | | | | | | | | |
| | | | | | | | | |

Premium Mode: Annual Semi-Annual Quarterly Monthly Bank Draft Premium Collected \$ _____

4. Request Policy Date of: _____ Request Draft Date of: _____
 5. Send Billing & Correspondence to: Insured Owner Payer 7. Soc. Sec. Number for Owner/Payer: _____
 Name & Address of Owner/Payer (if other than Proposed Insured): _____
 Address: _____ Relationship: _____
 6. **Beneficiary:** Primary: _____ Relationship: _____
 Contingent: _____ Relationship: _____
 Contingent: _____ Relationship: _____

UNDERWRITING

7. Has any person proposed for insurance used any tobacco products in the past 12 months?..... Yes No
 8. Has any person proposed for insurance ever been declined, restricted, rated up, or postponed for any kind of life and/or disability insurance?..... Yes No
 9. Has any person proposed for insurance, in the past five years, made or now contemplate making flights as a pilot, student pilot, crewmember, or observer or participated in or plan to participate in skydiving, parachuting, hang gliding, underwater diving, organized racing, or any other hazardous sport? If yes, complete and submit Avocation Questionnaire... Yes No
 10. Has any person proposed for insurance had their driver's license suspended, revoked, or been charged with a "DUI" within the last three years?..... Yes No
 If yes, please list that/those person's driver's license number(s): _____
 11. Has any person proposed for insurance been convicted of a felony or is any person proposed for insurance currently on probation or parole?..... Yes No
 12. Is any person proposed for insurance not a United States citizen or legal alien resident of the United States?..... Yes No
 13. Please give the complete details for questions 7-12 answered "Yes." Include applicable name(s) and item number(s) below:

OTHER INSURANCE

14. Does any person proposed for insurance currently have in-force, applied for or insurance now pending or contemplated for:
Life insurance?..... Yes No
If yes, give complete details _____

15. Will this coverage applied for replace or change any life insurance currently in force? Yes No
If "Yes," please list name of the person proposed for insurance, policy number, face amount of insurance, and/or benefit amount of the policy being replaced; also provide the Company name and submit necessary replacement forms. _____

MEDICAL INFORMATION

16. To the best of your knowledge and belief, has any person proposed for insurance had, been diagnosed as having, been advised to seek treatment for, or been treated by a medical practitioner within the past 10 years for any of the following (circle the appropriate condition for each "Yes" answer):

- a. Asthma, emphysema, bronchitis, chronic obstructive lung disease, or other disease of the respiratory system?..... Yes No
- b. High blood pressure, stroke, heart attack, congestive heart failure, heart or blood vessel surgery or procedure, peripheral vascular disease, heart murmur, chest pain or angina, or other disease of the cardiovascular system?.... Yes No
- c. Disease of the liver, kidney, bladder, pancreas, stomach or intestine?..... Yes No
- d. Paralysis, convulsions, epilepsy, anxiety, depression, psychosis, or other mental or nervous disorder of the brain or nervous system or problems with memory?..... Yes No
- e. Back problems or back or knee sprain or strain, arthritis, fractures, joint disease or replacement or disease of the muscular or skeletal system or connective tissue disorder?..... Yes No
- f. Protein, sugar, blood or pus in the urine, disorder of the prostate, breast or reproductive organs, or internal or skin cancer, melanoma, leukemia, or tumor? Yes No
- g. Diabetes, or disease of the pituitary, adrenal, or thyroid gland or collagen disease? Yes No
- h. Alcohol or drug use, or used drugs, such as heroin, cocaine, amphetamines, or other narcotics not prescribed by a doctor?..... Yes No

17. In the past 10 years have you been tested positive for exposure to the HIV infection or been diagnosed as having ARC or AIDS caused by the HIV infection or other sickness or condition derived from such infection? Yes No

18. Has any person proposed for insurance within the past 5 years, consulted or been treated by a member of the medical profession for a condition other than previously stated above or been advised to have surgery not yet completed?..... Yes No

19. Has any person proposed for insurance currently taking any prescription medication(s) or been advised to take any medication(s)?..... Yes No

20. Please give complete details to any "Yes" answers for question 16a-h and questions 17 - 19. Include names, addresses, and phone numbers for doctors, and dates and reasons for treatment. Be sure to indicate the person proposed for insurance to which the "Yes" answer applies, and the question number(s): _____

NOTE: Any person who, knowingly and with intent to injure, defraud or deceive any insurer, files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

AUTHORIZATION

I understand and agree that Guarantee Trust Life Insurance Company, its reinsurers, insurance support organizations, and their authorized representatives may obtain medical, criminal and driving records in order to evaluate my application for insurance. I authorize any doctor, medical practitioner, hospital, clinic, or other medical care facility, insurance company, the Medical Information Bureau, Inc., or employer, having information of medical care, advice or treatment about any physical or mental condition regarding me or my family members named in this application, to give the information to Guarantee Trust Life Insurance Company or its reinsurers. This authorization includes information about drugs, alcoholism, or mental illness or employment or other insurance. I authorize all sources, except the Medical Information Bureau Inc. to give such records to any agency employed by Guarantee Trust Life Insurance Company to collect such information. This authorization will be valid from the date signed for a period of two and one-half years. I agree a photographic copy of this authorization shall be as valid as the original. I have read this authorization and understand that I or my authorized representative is entitled to receive a copy of the form. I have also received a copy of the "Notice to Applicant, Parts 1 and 2" and the Description of Information Practices form prepared by Guarantee Trust Life Insurance Company (if required in your state).

ACKNOWLEDGEMENTS: The Proposed Insured represents and agrees as follows: 1) That the statements contained in the application concerning past and present health are complete, true, and correct. 2) Any insurance issued as a result of this application shall, together with this application, constitute a single and entire contract of insurance. 3) No agent or any other person is authorized to accept risks, pass on insurability, make or modify contracts, or waive any of the Company's rights or requirements. 4) Any insurance issued as a result of this application will not take effect unless and until the full first premium is paid and the policy is delivered during such person's lifetime and while such person is in the condition of health set forth in this application. 5) Provisions concerning exceptions, exclusions, limitations, and renewal in the insurance which has been applied for, have been explained and are understood.

CAUTION: If your answers on this application are incorrect or untrue, Guarantee Trust Life Insurance Company has the right to deny benefits or rescind your coverage.

X _____ X _____
Signature of Proposed Insured Date Signature of Applicant/Owner (if other than Proposed Insured) Date

X _____ Application Signed/Dated in: _____
Signature of Spouse (Insured under Renewable and Convertible Term Rider) City State

I have witnessed the signature of the Applicant and the Proposed Insured, if different. I certify that I asked all the questions and truly and accurately recorded the answers contained herein. To the best of my knowledge and belief, the insurance applied for: is or is likely, is not or is not likely to replace or change any existing policy(ies) or contract(s).

X _____
Signature of Soliciting Agent & Agent Code Number Print Name of Agent Florida License I.D. No. Agent's Telephone Number Date

GUARANTEE TRUST LIFE INSURANCE COMPANY
1275 Milwaukee Avenue, Glenview, Illinois 60025
1-800-635-1993

HIPAA AUTHORIZATION
To Permit Use and Disclosure of Health Information

By signing this form, I (we) authorize Guarantee Trust Life Insurance Company (herein referred to as the "Company"), insurance support organizations, authorized representatives, and any reinsurers, to obtain information as to the diagnosis, treatment, or prognosis of my (our) physical condition, other coverage and any other information needed to underwrite my (our) application for insurance such as criminal or motor vehicle records. Upon presentation of this Authorization, or a photocopy of it, the Company may obtain, without restriction (except psychotherapy notes), such information or records from any doctor, health professional, hospital, clinic, Veterans Administration, insurance company or other person or organization which has such information including any information provided to any affiliate insurance company on previous applications and any information provided to our health division for underwriting or claim servicing purposes. The Company and its reinsurers may also obtain such information from the Medical Information Bureau. This Authorization includes all information about drugs, alcoholism, and mental illness. I (we) understand and agree that the Company or its representatives may conduct a phone interview or face-to-face assessment as part of the underwriting process. I (we) agree that this Authorization will be valid for 24 months from the date signed, and know that I (we) or my (our) authorized representative may have a photocopy of it. If this Authorization is for someone other than myself, that individual and my authority to act on their behalf is explained below.

I (we) understand that I (we) have the right to revoke this Authorization, in writing, at any time by sending written notification to my (our) agent or to the Company at the above address. I (we) understand that a revocation will not be effective to the extent the Company has relied on the use or disclosure of the protected health information or, so long as GTL has a legal right to contest a claim under the coverage or the coverage itself. Revocation requests should be sent in writing to my (our) agent or to the attention of the Underwriting Manager.

I (we) understand once information is disclosed pursuant to this Authorization, such information will continue to be protected by GTL in accordance with federal or state law. I (we) also understand that my (our) application for insurance can be declined if I (we) choose not to sign this Authorization.

(Print Please) Name of Applicant

Signature of Applicant and Date

(Please Print) Name of Authorized Representative, or Next of Kin

Relationship of Authorized Representative or Next of Kin to Patient

Signature of Authorized Representative or Next of Kin and Date

